



*“The better you know yourself  
and the clearer your perception of reality,  
the better the change you have of achieving your aims.”  
- Hanna Segal*

## Steven Hunt - Senior Consultant Profile

Steven specializes in improving the business performance of executives, managers and international teams.

Steven understands the wide range of challenges that global leaders face today. He has coached executives and top managers from more than 47 countries around the world. He has worked with clients in several sectors: Pharmaceutical, Manufacturing, IT & Technology, Telecoms, Automotive, Energy and Financial Services.

He strongly believes that the key elements to leading effectively are having a clear purpose followed by alignment, accountability and fast execution. All of these elements have to happen at an individual, a team and organizational level for a company to be successful in the long-term.

His career began in the world of finance, an experience which injected a clear concept of how to run a business profitably. It also gave him insights into how businesses are run badly – to almost everyone’s cost. Above all, this experience inspired a desire to understand the dynamics of leading international businesses. As a result, developing international leaders to achieve their business targets is now the focal point of his work.

Steven’s real passion is connecting people development to business results. For him this is about helping leaders to find and use their unique approach – their individual set of values, behaviors and skills –to boost growth, productivity and effectiveness in their work. His Masters in Clinical Psychology is useful for identifying optimal behaviors: the final paper focused on the clinical bases (neurological and psychological) of how a person repeatedly uses behaviors which lead to desirable and not-so-desirable outcomes.

Putting his finance, psychology and international experience together, this gives him the ability to analyze both people and strategy issues from multiple perspectives: at an individual level, a team level and an organizational level.

Having lived in Spain for four years and Germany for 14 years, Steven has personal experience of living and working in different cultures and can easily identify with the international challenges his clients face.

Steven has also authored numerous articles for Head & Heart – N Vision Learning Solutions’ quarterly leadership publication.